# IGD Immobiliare Grande Distribuzione SIIQ S.p.A. Annual General Meeting of 20/21 April 2011 Proxy form and voting instructions for SERVIZIO TITOLI S.p.A.

Servizio Titoli S.p.A., in the person of one of its employees or specially assigned staff members, in its quality as the **Designated Representative** pursuant to Art. 135-*undecies* of Legislative Decree 58/98 (TUF) of IGD – Immobiliare Grande Distribuzione SIIQ S.p.A (the Company), is gathering proxies relative to the Annual General Meeting, to be held in ordinary and extraordinary session on 20 April 2011, in first call and on 21 April 2011, in second call in accordance with the modalities and deadlines indicated in the notice of call published on the Company's website www.gruppoigd.it on 16/03/2011.

The proxy and the voting instructions may be voided up until **12 midnight** of **18/04/2011** in accordance with the same modalities used to grant the proxy.

The granting of the proxy and the voting instructions by signing and submitting this form does not involve any expense for the delegating party with the exception of those related to mailing or transmitting the proxy.

In the event unforeseeable circumstances should develop or in the event the proposals presented to the Annual General Meeting should be changed, Servizio Titoli S.p.A., in its quality as Designated Representative, while not in a situation of potential conflict of interest under Article 135-*decies* of TUF, <u>does not intend to request authorization</u> to vote other than indicated in the voting instructions received.

## PROXY FORM

# Please fill out the form by providing the information requested as per the instructions below and notify the company through Servizio Titoli S.p.A. (1)

	*Required information of the second s	ation		
The undersigned *	-		Born on*	
in*	Tax ID n.	*		
resident in (city) *				
(street address) *				
Telephone number *	E-mail *			
Holder of voting rights in my quality as: (				
owner of record of the shares as of 1?	1/04/2011 (record date)			
legal representative of				
authorized agent with poker to subde	legate			
secured creditor				
receiver				
usufructor				
custodian				
asset manager				
other (please specify)				
for n. * ordinary shares	s of IGD SiiQ S.p.A. ISIN CC	DE IT0003745889	)	
(3) In the name of			Born in	
on	Tax ID n.			
resident in/registered office in <i>(city)</i> (street address)				
Deposited in security account (4) n.				
at		ABI	CAB	
As per notice n. (5) made by ( <i>Bank</i> ) *				
<b>APPOINT</b> the above Designated Reprovement, at the above mentioned AGM, in <b>DECLARE</b> to be aware that the proxy g of the items included in the agenda and provided.	accordance with the instru ranted the Designated Rep	ctions provided an resentative contain	nd is voting instructions on	ly for some
Identification (6) *(type	_ issued by *		n. *	
) PLACE	_ DATE	SIGNA STAM	NTURE/P	

# VOTING INSTRUCTIONS (Part to be used solely by the Designated Representative to be sent to Servizio Titoli S.p.A. –check the appropriate box as per the instructions found below)

# A) RESOLUTIONS SUBMITTED FOR APPROVAL (9) ORDINARY SESSION

1° resolution					
Separate financial statements at 31.12.2010; Directors' report on operations; External auditors' report; Board of Statutory Auditors' report; consolidated financial statements at 31.12.2010; allocation of the net profit for the year; related and consequent resolutions.					
FOR	AGAINST	VOTE WITHHELD			
2° resolution					
Authorization to buy and sell treasury shares; related and consequent resolutions.					
FOR	AGAINST	VOTE WITHHELD			
3° resolution					
Amendment of Articles 2, 11, 12 and 18 of the Regulations for Shareholder Meetings; related and consequent resolutions.					
FOR	AGAINST	VOTE WITHHELD			

# EXTRAORDINARY SESSION

1° resolution					
Amendment of Articles 13 and 22 of the corporate by-laws; related and consequent resolutions.					
FOR	AGAINST	VOTE WITHHELD			

# **B) UNFORESEEN CIRCUMSTANCES (10)**

In the event of circumstances unforeseeable at the time this proxy was granted, the undersigned, with regard to:

ORDINARY SESSION					
1° resolution:					
CONFIRMS THE INSTRUCTIONS					
VOID THE INSTRUCTIONS					
AMENDS THE INSTRUCTIONS	FOR	AGAINST	VOTE WITHHELD		
2° resolution:					
CONFIRMS THE INSTRUCTIONS					
CONFIRMS THE INSTRUCTIONS VOID THE INSTRUCTIONS					

3° resolution: CONFIRMS THE INSTRUCTIONS				
VOID THE INSTRUCTIONS				
AMENDS THE INSTRUCTIONS	FOR	AGAINST	VOTE V	VITHHELD
	EXTRAC	RDINARY SE	SSION	
1° resolution:	EXINAC			
CONFIRMS THE INSTRUCTIONS				
VOID THE INSTRUCTIONS				
AMENDS THE INSTRUCTIONS	FOR	AGAINST	VOTE V	VITHHELD
C) In the event amendments or addition approval, the undersigned authorize	ons to the a		ed resolut	ions are submitted to the AGM for
way indicated in the instructions abo	ve, in accord	dance with the	following a	additional instructions.
1° resolution:	ORD	INARY SESSI	ON	
Amendment/addition propos	ed by the A	dministrative	<b>body</b> (12)	
CONFIRMS THE INSTRUCTIONS			• • •	
VOID THE INSTRUCTIONS				
AMENDS THE INSTRUCTIONS	FOR	A	GAINST	VOTE WITHHELD
Amendment/addition propos	ed by the <b>m</b>	ajority sharel	nolders (13	3)
CONFIRMS THE INSTRUCTIONS				
VOID THE INSTRUCTIONS				
AMENDS THE INSTRUCTIONS	FOR	A	GAINST	VOTE WITHHELD
Amendment/addition propos	ed by the <b>m</b>	inority sharel	nolders (13	3)
CONFIRMS THE INSTRUCTIONS				
VOID THE INSTRUCTIONS	500	•		
AMENDS THE INSTRUCTIONS	FOR	A	GAINST	VOTE WITHHELD
2° resolution:				
Amendment/addition propos	ed by the A	dministrative	<b>body</b> (12)	
CONFIRMS THE INSTRUCTIONS	-			
VOID THE INSTRUCTIONS				
AMENDS THE INSTRUCTIONS	FOR	AGAINST	VOTE	EWITHHELD
Amendment/addition propos	ed by the <b>m</b>	ajority sharel	nolders (13	3)
CONFIRMS THE INSTRUCTIONS				
VOID THE INSTRUCTIONS				
AMENDS THE INSTRUCTIONS	FOR	AGAINST	VOTE	EWITHHELD

• Amendment/addition proposed by the minority shareholders (13)

	FOR	AGAINST	VOTE WITHHELD	
° resolution:				
Amendment/addition propose	ed by the <b>Ad</b>	ministrative bo	ody (12)	
CONFIRMS THE INSTRUCTIONS				
VOID THE INSTRUCTIONS				
AMENDS THE INSTRUCTIONS	FOR	AGAINST	VOTE WITHHELD	
Amendment/addition propose	ed by the <b>ma</b>	jority shareho	ders (13)	
CONFIRMS THE INSTRUCTIONS				
VOID THE INSTRUCTIONS				
AMENDS THE INSTRUCTIONS	FOR	AGAINST	VOTE WITHHELD	
Amendment/addition propose	ed by the <b>mir</b>	nority shareho	l <b>ders</b> e (13)	
CONFIRMS THE INSTRUCTIONS		-		
VOID THE INSTRUCTIONS				
AMENDS THE INSTRUCTIONS	FOR	AGAINST	VOTE WITHHELD	
	EXTRAOF	RDINARY SESS	SION	
° recolution:				
° resolution:				
Amendment/addition propose	ed by the <b>Ad</b>	ministrative bo	ody (12)	
	ed by the <b>Ad</b>	ministrative bo	ody (12)	
Amendment/addition propose	ed by the <b>Ad</b>	ministrative bo	ody (12)	
Amendment/addition propose CONFIRMS THE INSTRUCTIONS	ed by the <b>Ad</b>	ministrative bo AGAINST	ody (12) VOTE WITHHELD	
Amendment/addition propose CONFIRMS THE INSTRUCTIONS VOID THE INSTRUCTIONS	FOR	AGAINST	VOTE WITHHELD	
• Amendment/addition propose CONFIRMS THE INSTRUCTIONS VOID THE INSTRUCTIONS AMENDS THE INSTRUCTIONS	FOR	AGAINST	VOTE WITHHELD	
<ul> <li>Amendment/addition propose</li> <li>CONFIRMS THE INSTRUCTIONS</li> <li>VOID THE INSTRUCTIONS</li> <li>AMENDS THE INSTRUCTIONS</li> <li>Amendment/addition propose</li> </ul>	FOR	AGAINST	VOTE WITHHELD	
<ul> <li>Amendment/addition propose</li> <li>CONFIRMS THE INSTRUCTIONS</li> <li>VOID THE INSTRUCTIONS</li> <li>AMENDS THE INSTRUCTIONS</li> <li>Amendment/addition propose</li> <li>CONFIRMS THE INSTRUCTIONS</li> </ul>	FOR	AGAINST	VOTE WITHHELD	
<ul> <li>Amendment/addition propose CONFIRMS THE INSTRUCTIONS VOID THE INSTRUCTIONS AMENDS THE INSTRUCTIONS</li> <li>Amendment/addition propose CONFIRMS THE INSTRUCTIONS VOID THE INSTRUCTIONS AMENDS THE INSTRUCTIONS</li> </ul>	FOR ed by the <b>ma</b> FOR	AGAINST jority shareho AGAINST	VOTE WITHHELD Iders (13) VOTE WITHHELD	
<ul> <li>Amendment/addition propose CONFIRMS THE INSTRUCTIONS VOID THE INSTRUCTIONS AMENDS THE INSTRUCTIONS</li> <li>Amendment/addition propose CONFIRMS THE INSTRUCTIONS VOID THE INSTRUCTIONS</li> </ul>	FOR ed by the <b>ma</b> FOR	AGAINST jority shareho AGAINST	VOTE WITHHELD Iders (13) VOTE WITHHELD	
<ul> <li>Amendment/addition propose CONFIRMS THE INSTRUCTIONS VOID THE INSTRUCTIONS AMENDS THE INSTRUCTIONS</li> <li>Amendment/addition propose CONFIRMS THE INSTRUCTIONS VOID THE INSTRUCTIONS AMENDS THE INSTRUCTIONS</li> <li>Amendment/addition propose</li> </ul>	FOR ed by the <b>ma</b> FOR	AGAINST jority shareho AGAINST	VOTE WITHHELD Iders (13) VOTE WITHHELD	

Designated Representative votes as follows:

	FOR	AGAINST	VOTE WITHHELD
DATE	SIGNATU	RE	

## Instructions on how to complete and send the form

- 1. The original copy of the Proxy Form, to be forwarded to the Company by way of the Designated Representative with the relative voting instructions must be sent by mail (along with the proof of signatory powers referred to below) by 18/04/2011 to Servizio Titoli S.p.A., Via Mantegna, 6, 20154, Milan. A fax copy may be sent by the same date along with a declaration stating that is an authentic copy of the original via one of the following means:
  - Fax: +39 02 46776850
  - Attached to an e-mail sent to ufficiomilano@pecserviziotitoli.it
- 2. Specify the role of the party signing the proxy and attach, if necessary, proof of signatory powers.
- 3. To be completed if the owner of the shares is different from the party signing the proxy, relative details must be provided.
- 4. List the securities account number, the bank coordinates of the where the securities are deposited, or the name found on the statement relative to the securities account.
- 5. Any reference to the notice sent by the intermediary and name, if different from the bank where the securities are deposited as per Point 4 above.
- 6. A valid form of identification of the party signing the proxy must be provided.
- 7. First and last name of the party signing the proxy and the voting instructions must be provided.
- 8. Pursuant to Art. 135-undecies, paragraph 3, of Legislative Decree n. 58/1998, "The shares subject to proxy, including partial, will be calculated for the purposes of the regular constitution of the shareholders' meeting. If no voting instructions are provided for a proposed resolution the shares will not be considered for the purposes of calculating the majority or the quorum needed for approval".
- 9. The resolutions submitted to the shareholders for approval, summarized below, can be found in the reports published on the company's website "www.gruppoigd.it". Servizio Titoli S.p.A., in its capacity as Designated Representative, has no vested interest in any of the above mentioned proposals.
- 10. In the event circumstances, unforeseeable at the time the proxy was issued, should develop, of which the delegating party cannot be apprised, it's possible to: a) confirm the voting instructions already provided; b) void the voting instructions already provided, or c) amend the voting instructions already provided. If no choice is made it will be understood that the voting instructions in sub) A are confirmed.
- 11. In the event amendments or additions to the resolutions are proposed, it's possible to: a) confirm the voting instructions already provided; b) void the voting instructions already provided, or c) amend the voting instructions already provided. If no choice is made it will be understood that the voting instructions in sub) A are confirmed).
- 12. In the event votes are to be cast for a substitute proposal, presented by an administrative body or by the chairman of the shareholders' meeting, the voting instructions hereby provided substitute prior instructions.
- 13. In the event a proposal is not approved and votes are to be cast for an alternative proposal, presented by a shareholder, the voting instructions, if provided, supplement prior instructions. The principal may indicate how he/she wishes to vote for the alternative proposals presented and these instructions are binding for the Designated Representative who will cast a vote solely if the alternative resolution reflects the voting instructions. The voting instructions for proposals presented by different parties may be the same.

# Legislative Decree n. 58/98 (TUF)

## Art. 135-decies

(Conflict of interest of the representative and the substitutes) 1. The granting of a proxy to a representative with an apparent conflict of interest will be allowed as long the representative advises the shareholder in writing of the circumstances underlying said conflict of interest and as long as specific voting instructions are provided for each resolution which the representative must vote on behalf of the shareholder. The representative must provided proof that the shareholder has been advised of the reasons for the conflict of interest.

2. For the purposes herein, conflict of interest exists when the representative or the substitute: a) controls, even jointly, the company or is subject to the control of, even jointly, the company;

b) is related to or exercises a significant influence over the company; c) is a member of the company's administrative or control bodies or is among the parties listed in letters a)and b);

d) is an employee or auditor of the parties indicated in letter a):

c) is the spouse, a 4th degree family member or similar of the parties indicated in a) and c);
f) is an employee or consultant hired by the parties indicated in letters a), b), c) and e) such that he/she is not considered independent;

3. A representative may only be substituted by a substitute in conflict of interest if appointed by the shareholder. In this instance, paragraph 1 is applied. The representative will be, however, responsible for all communications and will have the burden of proof.

4. This article will be applied including when shares are transferred pursuant to a power of attorney

#### Art. 135-undecies

(Representative appointed by a listed company)

1. Unless the bylaws provide otherwise, a listed company may, for each shareholders' meeting, assign a party to which the shareholders may grant, by the end of the second trading session prior to the day in which the meeting is to be held in first or only call, a proxy with voting instructions relating to some or all items found on the agenda. The proxy is

Considered valid only for the resolutions for which voting instructions were provided.
 The proxy may be granted in writing in a proxy form which is subject to Consob regulations. Shareholders will not incur any expenses for granting a proxy and the voting instructions may be voided by the deadlines referred to in paragraph 1 above.

The proxy, even partial, is being granted in order to ensure the regular constitution of the Shareholders' Meeting. With regard to the resolutions for which voting instructions were not provided, any action taken by the shareholder will not be considered when calculating the majority of the share capital needed to approve the resolution.
 The party appointed to act as representative must advise as to any direct or in direct interests he/she may have in the proposed resolutions included in the agenda. The information received and the voting instructions will remain confidential until the meeting is actually held. If any employees or staff members have access to the same information

they are bound by the same confidentiality clause. 5. Pursuant to paragraph 2 above, Consob may establish situations in which the representative, to which Article 135-decies does not apply, may vote differently than the voting instructions

## **Civil Code**

#### Art. 2393 (Derivative action)

1. Actions taken against the directors may be brought pursuant to a resolution approved by the shareholders, even if the company is in the process of being liquidated.

2. Shareholders may resolve to take action against the directors in relation to the examination and discussion of the year-end financial statements, even if said discussion is not one

of the items on the agenda, when the facts in question relate to that period. 3. Derivative action may also be taken on the basis of a resolution approved by the Board of Statutory Auditors with a two-thirds majority.

The action may be taken within five years from the time a director is no longer in office.
 The approval of the derivative action results in the termination of the office held by those directors party to the action, as long the resolution is approved by at least one-fifth of the

share capital. In this instance, the shareholders will appoint substitute directors. 6. In accordance with the first and second paragraphs of Article 2393-bis the company may choose not to proceed with the derivative action as long as the shareholders approve the

motion and as long as, in the case of joint stock company, a minority of the shareholders representing at least one-fifth of the share capital or, in the case of a listed company, one-twentieth of the share capital, does not object."

#### PROTECTION OF DATA AND PERSONAL INFORMATION "TREATMENT OF PERSONAL DATA" INFORMATION PROVIDED PURUSANT TO ART. 13 OF LEGISLATIVE DECREE 196 OF 30.6.2003

Pursuant to Article 13 of Legislative Decree n. 196 of 30 June 2003, containing the regulations for the treatment of personal data (hereinafter referred to as "the Code") Servizio Titoli S.p.A. (hereinafter referred to as "ServizioTitoli") in its capacity as owner and responsible for the treatment of the personal data ( the "Data") would like to inform you of the following:

#### 1. PURPOSE OF THE TREATMENT

The data provided will be processed by Servizio Titoli via paper and/or electronic means, for the following: a) To fulfil the requirements relating to representation during the meetings of shareholders and casting votes on behalf of the party represented in accordance with the instructions received by Servizio Titoli;

b) To comply with any legal obligations, as well as EC norms and regulations, or directives received from the Authorities and Supervisory Bodies or for administrative purposes

The transmission of said data to and the treatment of same by Servizio Titoli for these purposes makes it possible for Servizio Titoli to fulfil its contractual and legal obligations and for these purposes express consent is not, therefore, required. Moreover, failure to do so will make it impossible for Servizio Titoli to establish and manage the relationship.

The data may be acces sed solely by members of Servizio Titoli's staff in order to fulfil their duties, with the exception of Item 4, second paragraph, below. These parties will process the data in their capacity as "processing officers" and will be properly instructed in order to prevent the data from being lost, destroyed or subject to

will process the data in their capacity as "processing officers" and will be properly instructed in order to prevent the data from being lost, destroyed or subject to unauthorized access or treatment. The owner of the treatment is Servizio Titoli, in the person of the executive director, with registered offices in Milan, via Mantegna, 6, postal code 20154. Servizio Titoli's Head of Data Treatment is Massimo Zirulia, Esq., who is responsible for complying with any and all requests relating to the treatment and processing of personal data. The updated list of other internal and external treatment officers will be kept at Servizio Titoli's registered offices.

## 2. DISCLOSURE TO THIRD PARTIES

Servizio Titoli may share the data provided for the same purposes above with: a) Authorities and supervisory bodies or other entities indicated by the former pursuant to provisions issued by them or legal obligations, including EC, regulations or administrative procedures.

TRANSER OF DATA ABROAD

The data provided may also be transferred abroad, within the European Union, for the same purposes listed in Item 1. above, with or without the use of electronic or automatic devices

## 4. MEANS OF TREATMENT AND PROCESSING

Servizio Titoli will transactions of the interested parties fairly and correctly while safeguarding the privacy and security of the data. The treatment – which includes the gathering and any and all transactions which may be considered part of the "treatment" pursuant to Art. 4 of the Code (including, as a mere example, the registration, organization, processing, disclosure, storage, destruction of the Data) – is done manually, using electronic or automatic devices in order to organize the data strictly for the purposes herein.

As Servizio Titoli is part of the London Stock Exchange Group, the Data provided may also be stored on electronic devices housed at LSE plc, its subsidiaries and affiliates. The data are stored solely for the period deemed necessary to the purposes for which same were gathered, in accordance with the law and any other provisions issued by the Privacy Guarantor.

#### 5. EXERCISE OF RIGHTS

5. EXERCISE OF RIGHTS Pursuant to Art. 7 of the Code the parties who provide data have certain rights which include the ability to request access to his/her data, to obtain a copy of the data treated, as well as request that the data be updated, amended, eliminated or blocked and object entirely or in part, for legitimate reasons, to their treatment. The interested party may exercise the rights above by contacting, in accordance with the law, the Owner or Head of Data Treatment indicated above at Servizio Titoli S.p.A., via Mantegna, 6, 20154 Milan. This information was updated in January 2011.

Servizio Titoli S.p.A.